

Financial Leadership through Professional Excellence



Our Ethos

Financial intelligence means knowing and understanding the finances of an enterprise as well as the rules of the external operating environment, and then interpreting that knowledge to achieve maximum benefit for the organisation.

At MD, we open the doors to Financial Intelligence to help you leverage across the core competencies of your business and so maximise your ultimate goal of wealth production for stakeholders.

Our Role and Vision

MD Accountants & Auditors Inc. is a multi-disciplinary firm of Chartered Accountants offering a variety of related professional and advisory services to private and corporate clients.

Financial Leadership through Professional Excellence is our strategic intent and our vision. Every aspect of our business – from services to staff recruitment - is geared to realise this vision.

Our corporate style is both personal and comprehensively geared to service.

- 🏠 We build relationships with clients way beyond the entry levels of good service and trust.
- 🏠 Our service and advice is uncomplicated.
- 🏠 We achieve the agreed results for clients and offer them the peace of mind of knowing that their financial affairs are in good hands.
- 🏠 We think win-win and in so doing always give fair value to clients.
- 🏠 At MD, we take transformation very seriously and this is underpinned by a belief in constant improvement and development of our people.

MD is structured to ensure that your account is overseen personally by a Partner and backed by a team having the professional qualifications and resources to provide top quality service. Therefore our clients see us as an integral part of their business, effectively an outsourced finance department.

The MD Team

The MD Management Team consists of:

- 🏠 Audit Manager
- 🏠 Entrepreneurial Services Manager
- 🏠 Accounting Manager
- 🏠 Tax Manager
- 🏠 Company Secretary
- 🏠 Practice Manager
- 🏠 Client Administration Manager

Our team of professionally qualified and experienced individuals is key to the success of our business. We recruit top calibre people who are able to contribute to your total professional service.

Our staff members are encouraged and trained to network with their peers, develop professional contacts and stay abreast of current issues and practices in the industry to deliver on our vision.

Our Services

PROFESSIONAL SERVICES

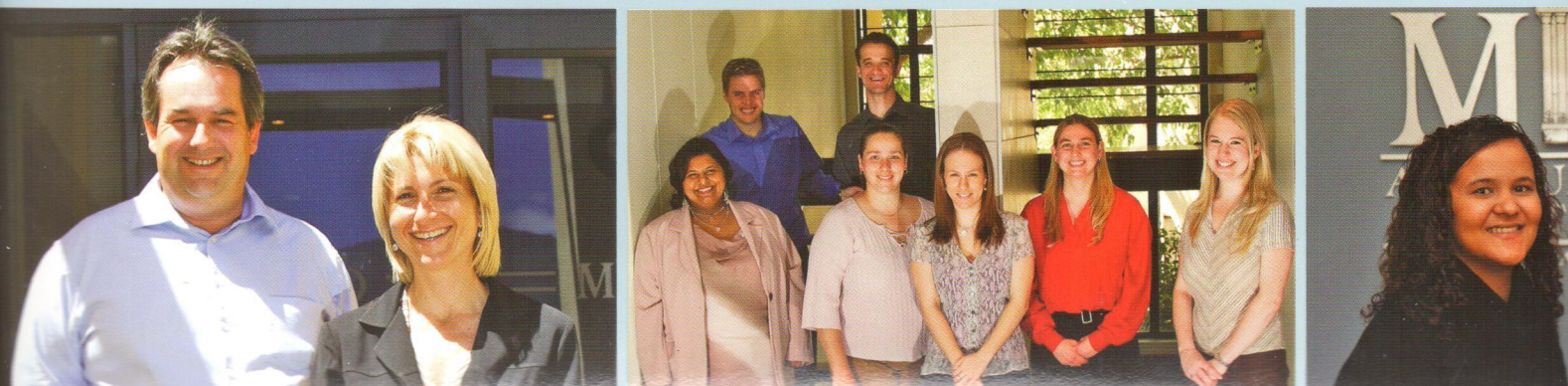
Our professional services include Auditing, Accounting, Human Resources Administration Consulting, Business Consulting, Tax Planning and Administration, Estate Planning, Company Secretarial, Personal Finance Planning and Forensic Consulting. Our cash management services include corporate treasury.

MD FINANCIAL SOLUTIONS (PTY) LTD

With more than 20 years experience in the Financial Services Industry, the leadership of MDFS is ideally equipped to provide you with the best business solutions and services available in the market. These include buy and sell agreements, short and long term insurance and investment advice.

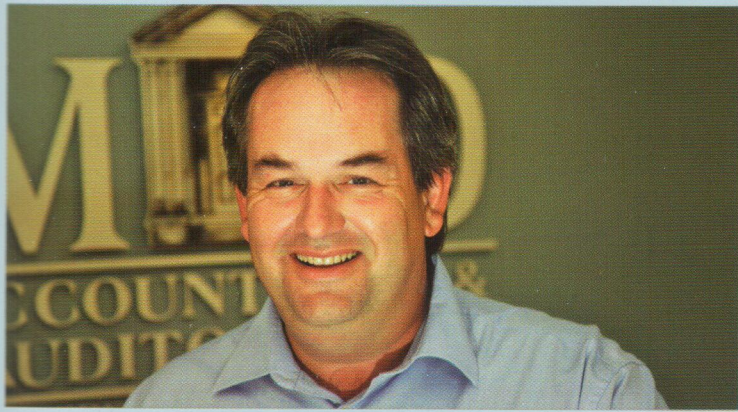
MD RETAIL MANAGEMENT CONSULTANTS (PTY) LTD

RMC is a specialist financial consultancy providing accounting based management information using best practice modelling. The company is mainly involved in niche industries such as the franchise/voluntary trade supermarket industry, where its clients rely heavily on the relevant financial information provided aided by personal consulting.



Partner Profile

DAVE RICH B. Comm CA (SA)
Partner and a Director of MD Retail Management Consultants (Pty) Ltd.



After matriculating from Rondebosch Boys High School in 1981, Dave read for a B. Comm at the University of Cape Town where he graduated with distinction in financial management in 1985. He continued his studies towards his CTA, during which time he was employed by the University as a part-time lecturer.

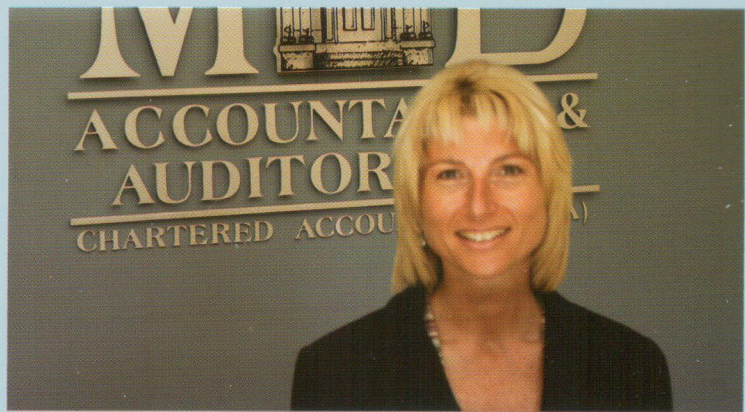
He articled with the Cape Town firm BDO Spencer Steward and passed his qualifying exams on first attempt in 1987. On completion of his articles, he was admitted as a Chartered Accountant (SA) in 1989. Dave then gained further experience through a secondment to the London firm of BDO Binder Hamlyn. On his return to South Africa, he worked for the Cape Town office of the South African Revenue Service.

Subsequently, he was the Financial Manager for Spar Western Cape, during which period he began consulting to various retailers. In 1997 he decided to concentrate on the provision of consulting services to small and medium entrepreneurs and thus accepted a Directorship with MD.

This experience had ideally equipped Dave within his core focus of consulting in tax issues, business advisory and general consulting services. He has also served on Audit Committees of Medical Aid societies, provided expert witness testimony in commercial cases and written various articles on his specialised focus of profit maximisation in the voluntary trade/ franchise sector.

Dave identified the strategic importance of Broad Based Black Economic Empowerment early on in the partnership. The practice has thus always endeavoured to align its activities and policies to these principles. With the legislative requirements surrounding this area recently having been completed, Dave has made an in-depth study into this legislation and provides consultative services on empowerment and is able to assist with compliant BBBEE Scorecards.

ALEXIS SACKS B. Comm CA (SA)
Partner and a Director of MD Financial Solutions (Pty) Ltd



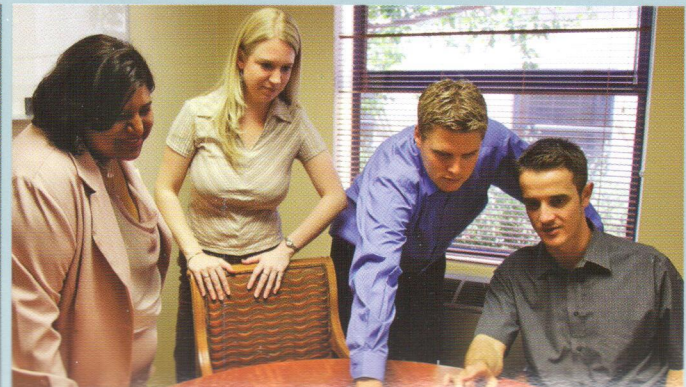
Alexis matriculated from Camps Bay High School and obtained her B. Comm PGDA from the University of Cape Town in 1991. She completed her articles with the Cape Town firm BDO Spencer Steward where she qualified as a Chartered Accountant (SA). She managed the audits of several companies and was also responsible for the efficient management of a partner's full client portfolio, thus developing strong technical abilities and expertise in the auditing and business consulting fields.

She joined MD in 1996, and became a Director in March 1997. She specialises in auditing, tax planning and business consulting services. Alexis prides herself on her availability to clients at all times as well as the trust relationships she has formed with her clients, several of whom have been with her since 1996.

Alexis is also responsible for the training and development of all MD's CA(SA) learners, CIMA and CPA learners. She has been instrumental in ensuring that the highest technical standards and training processes have been adopted by MD to assist the learners and to deliver a quality service to the clients.

Alexis is a keen runner and cyclist and has encouraged and motivated numerous staff members to participate in various events leading to a more balanced and healthy lifestyle.

We are full of hope and enthusiasm for the future and in seeking opportunities that open new doors. For many of our clients, this means unlocking the potential of the future, leading to a new life secure with new beginnings. Join us.



Alliances

MD's exclusive network of **top class service providers** provide bespoke services to our clients - from legal through to human resource management services.

Kreston International is a global association of independent accountants and business advisors founded in 1971. It ranks within the top 20 largest accounting associations in the world. Network members are independent firms accepted by the association as global representatives having the necessary credentials, expertise and contacts for success.

Clients of a Kreston International member firm are able to reduce the learning curve and potential risks associated with entering a new market and achieve an invaluable competitive advantage.



Kreston International

A global association of independent accountants and business advisors

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