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ACCOUNTANTS  
& AUDITORS

*Financial Leadership through Professional Excellence*

## **MD ACCOUNTANTS & AUDITORS INC.**

We are a multi disciplinary firm of chartered accountants offering a variety of related professional and advisory services to private and corporate clients. Our emphasis is on optimising clients' wealth, while assisting them in navigating the complex legislative environment.

We are structured to ensure that your account is overseen personally by a Partner and backed by a team having the professional qualifications and resources to provide top quality service.

We focus on building relationships with our clients. Our success in understanding and meeting each client's set of requirements, results in MD being an integral part of their business as their outsourced financial department, and not another overhead. We take particular pride in the high, long term retention, of our clients, many of whom have been with the practice since its inception.

Financial Intelligence means knowing and understanding the finances of an enterprise, as well as the rules of the external operating environment, and then interpreting that knowledge to achieve maximum benefit for the organisation and its people. We open the doors to Financial Intelligence to help you leverage across the core competencies of your business and attain the ultimate goal of maximising wealth generation for your stakeholders.

Financial Leadership through Professional Excellence is our strategic intent and our vision. Every aspect of our business - from provision of professional services to staff recruitment - is geared to realise this vision.

## **SERVICES**

Our core services consist of:

- Accounting
- Auditing
- B-BBEE
- Business Consulting
- Business Rescue
- Company Secretarial
- Drafting of IFRS and IFRS for SME's Compliant AFS
- Estate Planning
- Forensic Consulting
- Payroll
- Personal Financial Planning
- Retail
- Taxation

We are also able to provide the following services, directly or indirectly, through our extensive network of alliances:

- Corporate Treasury
- Human Resources
- Investments
- Legal
- VAT Recovery

## **MD RETAIL MANAGEMENT CONSULTANTS (PTY) LTD**

Our sister company, RMC, services the Retail and Hospitality Industries at large, with specific focus on the Voluntary Trading and Franchise sectors.

The team provides a comprehensive Management Consulting service, specialising in operational systems and financial controls, to ensure that their clients are always in the position to make critical management decisions timeously, based on accurately provided information. In addition, the company focuses on the set-up of new ventures through the critical first year of trade. Besides its professional accounting staff, the company employs highly experienced operational and financial consultants.

## **MANAGEMENT TEAM**

We have an experienced senior management team whose expert members specialise in our core service areas. Together they ensure a seamless, professional service to our clients.



## DEDICATED STAFF

We employ a dedicated team of professionally qualified and experienced individuals who are key to the success of our business. We are fortunate to have retained the services of more than 50% of our staff for individual periods of 10 years or longer, a rare attribute in our business environment.

Furthermore, we recruit top calibre staff members who are able to contribute to a client's total professional service. Our staff are encouraged and trained to network with their peers, develop professional contacts and stay abreast of current issues and practices in the industry to enable them to deliver on our vision.

## PARTNERS

**Alexis Sacks** matriculated from Camps Bay High School and obtained her B Comm PGDA from the University of Cape Town in 1991. She completed her articles with the Cape Town firm BDO Spencer Steward where she qualified as a Chartered Accountant (SA). She managed the audits of several companies and was also responsible for the efficient management of a partner's full client portfolio, thus developing strong technical abilities and expertise in the auditing and business consulting fields. Alexis joined MD in 1996, and became a Director in March 1997.



Alexis specialises in auditing, tax planning and business consulting services. She prides herself on her availability to clients at all times as well as the trust relationships she has formed with her clients, several of whom have been with her since 1996. Alexis is also responsible for the training and development of all MD's CA (SA) and SAIPA learners. She has been instrumental in ensuring that the highest technical standards and training processes have been adopted by MD to assist learners and to deliver a quality service to clients.

Alexis completed the B-BBEE Management Development Programme with Distinction. She is one of the first practitioners in the Western Cape to be accredited with the Independent Regulatory Board for Auditors to provide verification services and issue compliant B-BBEE scorecards.

**Dave Rich** matriculated from Rondebosch Boys High School in 1981. He read for a B Comm at the University of Cape Town where he graduated with distinction in financial management in 1985. He continued his studies towards his CTA, during which time he was employed by the University as a part-time lecturer. He articulated with the Cape Town firm BDO Spencer Steward and passed his qualifying exams in 1987. On completion of his articles, he was admitted as a Chartered Accountant (SA) in 1989. Dave then gained further experience through a secondment to the London firm of BDO Binder Hamlyn. On his return to South Africa, he worked for the Cape Town office of SARS. Subsequently, he was the Financial Manager for Spar Western Cape, during which period he began consulting to various retailers.



In 1997 Dave decided to concentrate on the provision of consulting services to small and medium sized entrepreneurs and thus accepted a directorship with MD.

This experience has equipped Dave ideally, within his core focus of consulting in tax issues, business advisory and general consulting services. He has also served on Audit Committees of Medical Aid societies, provided expert witness testimony in commercial cases and written various articles on his specialised focus of profit maximisation in the voluntary trade/ franchise sector. Dave has also been appointed as one of the first Business Rescue Practitioner's in the Western Cape, to assist financially distressed businesses with the management of their affairs and is a member of the South African Restructuring and Insolvency Practitioners Association.

## GIVING BACK TO THE COMMUNITY

We believe in sharing our success and appreciation with the community and our clients. Our vision goes hand in hand with corporate social responsibility offerings. We make regular donations to charitable organisations on our clients' behalf as we work with and support those in need. We also undertake social investments and support our clients who are part of charitable organisations.



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## *Financial Leadership through Professional Excellence*

*MD Accountants & Auditors Inc are experts in providing focused client centred value added accounting, auditing, taxation, statutory, retail, B-BBEE, business rescue and related financial services.*

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B-BBEE Level 1 Contributor

Connect with us

